IntPowers

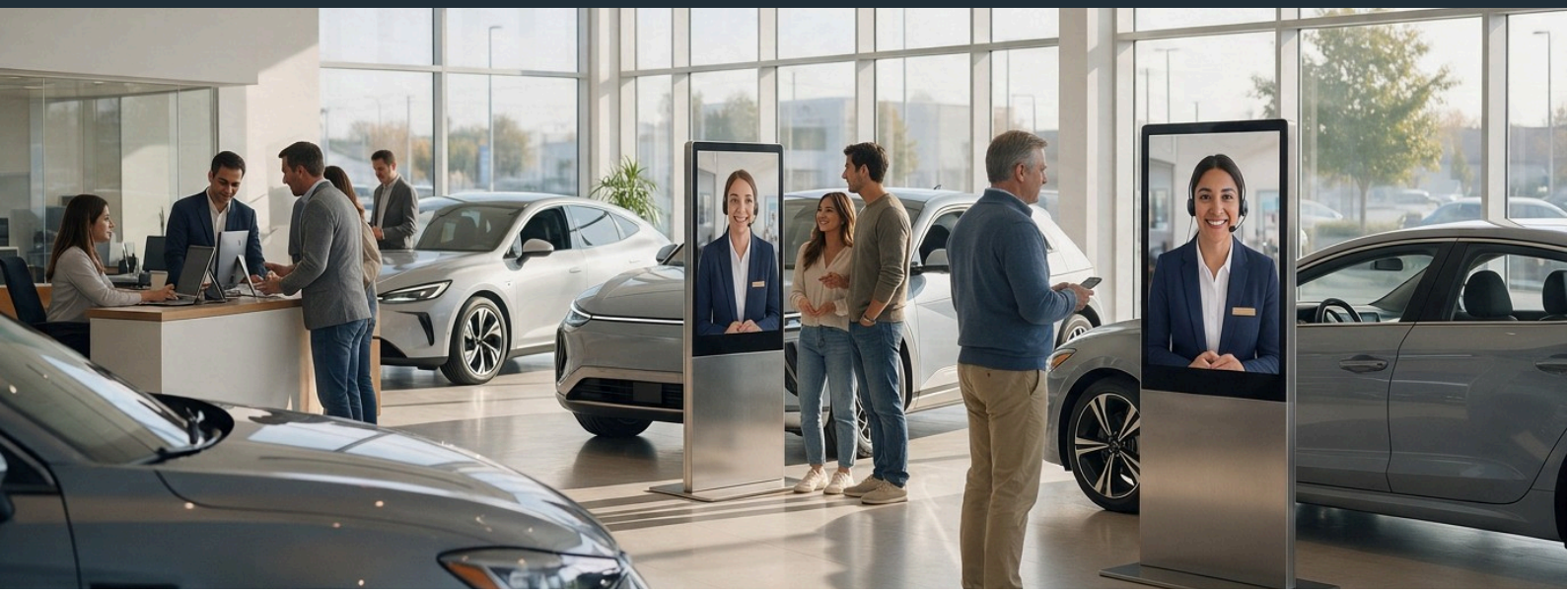
TELEPRESENCE · AUTOMOTIVE

Phygital Dealership

When every salesperson is busy, the sale keeps moving.

Remote experts on video beside each vehicle, at the finance desk, at the service reception and in the showroom window. One team serves the whole dealer group network.

PROPOSAL FOR DEALERSHIP LEADERSHIP
Interactive Powers · October 2026



No one leaves unattended

On a Saturday morning, whoever walks in and finds no free salesperson talks to an expert beside the car.

One expert, every site

The EV, commercial vehicle or finance specialist serves every site and every brand in the dealer group.

Finance during the visit

Loans, leasing, insurance and extended warranty close at the desk while the customer is still there.

The customer base is yours

Every conversation comes in through a dealership queue, not through the personal phone of a rep who may leave.

No free rep on Saturday

The customer walks around, takes photos of the spec sheet and leaves. There was never a lead, so the lost visit shows up in no report.

The expert is at another site

EV range, towing or credit: the answer lies with someone in the group who is not at this location today.

Service lane full at eight

At eight there is a line of vehicles. Anyone who only wanted to confirm a quote or check on their car leaves without an answer.

The idea Shared experts who serve by video at any point in the network: the on-site team keeps selling, and capacity no longer depends on who happens to be free.

WHAT CHANGES AT THE DEALERSHIP

One expert team for the whole network

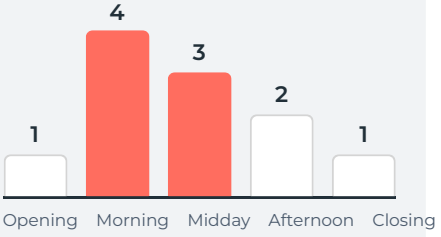
SITUATION	TODAY	WITH REMOTE AGENTS
Saturday rush	Customers who leave without talking to anyone.	The Video Kiosk beside the car connects to the first available expert.
Technical question	The salesperson doesn't know that trim or engine.	The product specialist answers with the spec sheet on screen.
Financing	One desk, one line, and the deal goes cold.	The remote finance advisor runs payments and closes the loan or lease.
Service reception	A line at eight and a phone nobody answers.	A remote service advisor confirms quotes and repair status.
Showroom closed	Sunday interest is lost out on the street.	The showroom window connects to an expert and continues on mobile.
A rep leaves	Takes the contact and the next renewal along.	The history stays with the dealership, not on a personal phone.

HOW IT WORKS

The customer taps; an expert answers

1. **The customer taps or scans** the Video Kiosk at the vehicle, the desk or the window, and enters model and plate.
2. **An expert appears on video:** product, finance or service, from the group's remote hub.
3. **Shares and closes on screen:** spec sheet, quote or finance plan, and books an appointment or test drive.
4. **The on-site salesperson stays** with their customer. Vehicle check-in and delivery remain in person.

Remote experts online on a Saturday



Illustrative example of a dealership with a service shop. The actual number is set with pilot data.

The result More visits turned into conversations and more conversations into closed deals, without placing a specialist at every site or on every shift.



FOUR SERVICE FORMATS

More ways to stay close to your customers



Video Kiosk beside the car

An expert at every vehicle

Beside every model on display. Browsers also have someone to ask: the expert explains trims, range and equipment, and books the test drive before they leave.



Tablet at the desk

Financing in the same visit

The salesperson turns the tablet and the remote finance advisor runs payments, explains insurance and extended warranty, and closes the loan or lease at the desk.



Service reception

Service with no line at opening

A Video Kiosk beside the service counter. The customer confirms the appointment, approves a quote or checks on the car without waiting for the on-site advisor.



Window and mobile

The dealership open from the street

With the showroom closed, the window connects to an expert and the conversation continues on the customer's phone via QR, no app. The lead is logged at the dealership.

What the dealership gains

Fewer lost visits

There is always someone to talk to.

Experts network-wide

Every specialty, available at every site.

More closed deals

Financing and insurance during the visit.

Customers retained

The customer stays with the dealership.

How to start · 1. Assessment → 2. One dealership with measurable goals → 3. Network of group sites and brands

Technology already in production in banking, insurance and transport, applied to your dealership network. It scales with data.
Let's walk through it in 45 minutes on one of your dealerships.

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